



EXPERT SOLUTIONS

Arjo Rental

Welcome to a new world of operational freedom

At Arjo we understand that in this ever-changing healthcare landscape, facilities are having to find ways to do more with less: less funding, less personnel and less resources.

Because of this we also appreciate that healthcare organisations have a need to continually find new and innovative ways to improve the quality and efficiency of care.



Arjo Rental Built around you

Worry less,
do more

Introducing Arjo Rental.

Arjo Rental is a comprehensive solution that can be tailored to meet the demands of any healthcare environment.

Specifically built around the needs of your facility, we are able to customise a programme that will allow you to meet the demands of increasingly diverse patient populations, equipping staff with innovative technologies to help deliver positive clinical and financial outcomes.

This tailored approach can offer either an adhoc rental solution or flexible rental contracts that can be customised to suit your exact requirements, providing you with products and services that actively respond to the changing needs.



Customised approach



Access to innovative technologies from Arjo



Secure and efficient



Preventing the preventables

Preventable events that occur in healthcare facilities cost billions of dollars every year around the world.

Also known as 'never events', these avoidable harms continue to pose challenges, which has led to a multitude of initiatives focused on prevention.

Arjo Rental gives facilities the flexibility to help address avoidable harms as a result of their ever changing patient population.

Considerations of pressure injuries, patient falls and healthcare-associated infections

- How do I equip all of my beds with technologies to manage varying requirements?
- How do I ensure the right products are always available for all patients at all times?
- How do I ensure that we create an environment that is safe for our patients and our staff?

\$983M

The pressure injury treatment cost across all states and territories in Australia in 2012–13 was estimated to be A\$983 million per annum, representing approximately 1.9% of all public hospital expenditure[§]

* http://www.eurekalert.org/pub_releases/2011-07/aa00-cif070611.php

† <http://www.ahrq.gov/professionals/systems/long-term-care/resources/pressure-ulcers/pressureulcertoolkit/putool1.html>

§ Pressure Injury in Australian public hospitals: a cost-of-illness study. Australian health review, 2015, 39, 329–336

Quality, meets reliability

With Arjo Rental, you are not just getting a product, but an entire system of support. From clinical and product education to regular and reliable maintenance, our team of sales and rental support experts ensure you are always ready for whatever situation may arise.

Arjo Rental sales and support experts provide:

- Elimination of in-house product transfers and down equipment
- Extensive in-service training and education

Flexible Product Mix

Offering a range of solutions for patient care segments, including ICU, bariatric, medical and surgical.

Our comprehensive rental product portfolio* offers flexibility to create a product mix to specifically target your current patient population, meet different clinical needs as they arise and adapt to organisational changes. Renting enables you to access the latest technology available from Arjo.

Arjo can provide a range of therapeutic surfaces and seating, acute and community bed frames, seating, active and passive lifters and bariatric and critical care packages.

Have access to the latest technologies from Arjo



Pressure injury prevention

Therapeutic mattress replacements and overlays with low air-loss or alternating pressure, as well as non-powered surfaces.



Patient handling

Floor lifters, standing and raising aids, lateral transfer and repositioning aids.



Medical beds

Hospital, community, nursing home and paediatric beds as well as emergency stretchers and related accessories.



Bariatric

Patient handling lifters and aids, VTE & pressure injury prevention, hygiene including toileting, medical beds and examination couches.

* Range of products available for rental may vary by country. Please consult your local Arjo representative

We take pride in the quality of our products and the Arjo Rental platform is no exception. Everything in our programme goes through a comprehensive, closed-system inspection and cleaning process for every product we deliver. Every stage is done in-house, ensuring a thorough infection control process and guaranteeing that your Arjo product is reliable.



RISK TRANSFER

The Arjo Rental solution means that we manage the risk of downtime for you. We provide a fully decontaminated, functional product delivered to a specified location and installed for you within the agreed timeframes. We also will never leave you without a fully working system. In the event of a breakdown, we will either fix or replace the system. Our rental support team will also ensure your staff are trained and confident with the operation and functionality of the product prior to leaving your facility.



INFRASTRUCTURE

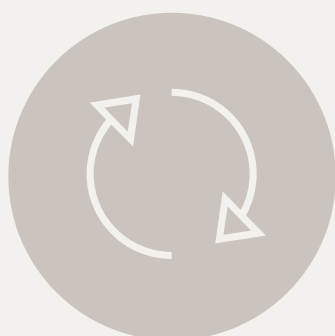
Contracts Managers and Clinical Advisors ensure rental contract effectiveness by working closely with our contracted partners.

At Arjo we employ skilled Rental Technicians who are trained to a high level. Each Rental Technician is fully trained and works in accordance with the standards set out in the Company's Integrated Management System.



ARJO EXPRESS

Taking care of your patients with a pressure injury is easier than ever before by setting up online management of therapeutic surfaces for your facility. Arjo Express offers many benefits, including configuration to the needs of a specific department or ward, secure and confidential site access, the ability to track Arjo therapeutic surface systems throughout one or multiple facilities, valuable rental information (rental start date, rental end date, patient identifier, unit serial number, and ward location), rental reports, and custom set up for multiple users.



DECONTAMINATION

Arjo's cleaning and decontamination processes have been designed to compliment your infection control standards and offer a high level of protection to your patients and caregivers.

Our decontamination offering includes collection and return with agreed lead times. All policies and procedures are written in compliance with the most current guidelines and legislation.

A valuable partner in your facility's continued efforts to provide excellent patient care

Arjo Rental is more than a platform to access clinical products, it is a partnership.

We understand the complex challenges of operating in this industry and we know that the actual measure of value can be much more than a simple figure.

Experience the true value with Arjo Rental.



Discover our partnership opportunities

Employing a comprehensive assessment strategy, our product and service experts can help you discover how **Arjo Rental** can best benefit your facility.

Contact your **Arjo Rental** support team to schedule an evaluation.

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At Arjo, we are committed to improving the everyday lives of people affected by reduced mobility and age-related health challenges.

Our products and solutions ensure ergonomic patient handling, personal hygiene, disinfection, diagnostics, effective prevention of pressure injuries and venous thromboembolism and helping professionals across care environments raise the standard of care.

Everything we do, we do with people in mind.

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